



Government of India
Ministry of Commerce and Industry
Department for Promotion of Industry and Internal Trade

#startupindia

GLOBAL
VENTURE
CAPITAL
SUMMIT



Mobilizing Global Capital for Innovation in India

6th & 7th December 2019 | Cidade de Goa (Goa, India)



In Partnership With



Knowledge Partners



About Startup India Global Venture Capital Summit 2019

“ The 2019 edition of the Startup India Global Venture Capital Summit, scheduled to take place in at Cidade De Goa Resort, Goa, intends to showcase the diversity and scale of the Indian market opportunity and facilitate a dialogue on some of the most cutting- edge innovations and path-breaking technology themes in the world today.

This year the Summit aims to set new benchmarks by bringing together a series of diverse and productive engagements involving representatives of leading Domestic & Global Venture Capital Firms, Limited Partners, Family Offices, Corporate Venture Capital Funds, Government of India officials & innovative startups across 20 countries.”

Who is Attending ?


300+

Venture Capital Funds, Family Offices,
 Limited Partners, Private Equity Funds,
 Angel Investors, HNIs,
 Corporate Venture Capital Funds


50+

India's Most Innovative Startups


30+

Policy Makers

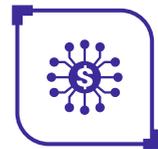
Focus Sectors



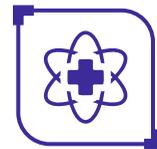
IR 4.0



E-Mobility



FinTech



MedTech



Enterprise Software



EdTech



Genomics & Life Sciences

Event Lineup

DECEMBER 6, 2019
 DAY 01 | FRIDAY

-   **Themed Performance on India Landscape**
-   **Curtain Raiser & Welcome Address**
-   **Tech Talk**
-   **Opening Dinner**

DECEMBER 7, 2019
 DAY 02 | SATURDAY

-   **Networking Breakfast & Registration**
-   **Investor-Startup Match Making**
-   **Welcome Remarks & Keynote Address**
-   **Plenary & Sector Focus Tracks**
-   **Innovation Hub Tour**
-   **Networking Dinner**

DECEMBER 8, 2019
 DAY 03 | SUNDAY

-   **Soulful Morning**
-   **Breakfast**

DECEMBER 6, 2019
DAY 01 | FRIDAY

07:00 PM - 07:30 PM **Themed Performance on India Landscape**

07:30 PM - 08:00 PM **Curtain Raiser & Welcome Address**

08:00 PM - 08:30 PM **Tech Talk**

08:30 PM Onwards **Opening Dinner**

DECEMBER 7, 2019
DAY 02 | SATURDAY

08:00 AM - 09:30 AM **Networking Breakfast & Registration**

09:30 AM - 09:40 AM **Context Setting by Shri Guruprasad Mohapatra, Secretary DPIIT**

09:40 AM - 09:50 AM **Welcome Remarks by Shri Pramod Sawant, Chief Minister of Goa**

09:50 AM - 10:00 AM **Keynote Address by Shri Piyush Goyal, Minister of Railways and Commerce & Industry**

10:00 AM - 11:15 AM **Your turn at the Hot Seat: India Market Opportunity and Innovation**

India represents one of the fastest growing economies globally as it is expected to go from a \$2.6 trillion economy to more than double at \$6 trillion over the next 10 years. It is one of the largest start-up hubs in the world, with a rapidly growing base of innovative young businesses that are attracting the attention of global capital. These companies are using unproven business models to address to the needs of India's vast and diverse population, facilitating the digitization of SMEs and building solutions that have global relevance. Supportive government initiatives and forward-looking regulation are a key enabler in India's fertile startup ecosystem.

Key Discussion Points:

- Pace of new business creation across India and potential for further growth
- Start-ups solving global problems serving customers in India and beyond, driving innovation export
- Government initiatives – the goals and results achieved so far
- Sneak preview into forthcoming policies and regulations that could further India's technology transformation

11:15 AM - 11:30 AM **Coffee Break at Innovation Zone**

AGENDA

DECEMBER 7, 2019
DAY 02 | SATURDAY

11:30 AM - 12:30 PM

Smart and Secure Automation: Frontier Technologies

Emerging technologies, such as AI, IoT, 3d printing, Robotics, Blockchain and Cyber Security, are poised to transform business models across sectors impacting companies and consumers worldwide. Smart connected devices are enabling remote healthcare services, efficient logistics, industrial operation improvement, data tracking and monitoring. India's rich technology talent pool and diverse consumer base position it well to build cost-effective solutions, test on wide market base and implement at scale.

Key Discussion Points:

- Examples of frontier technologies powering new age solutions: 3 years vs 5-7 year expectations
- Role of AI and IoT across sectors; robotics for home, business and industrial use; 3D printing for niche vs scaled applications; blockchain for data integrity and governance; cybersecurity to build safe user environments
- Government initiatives – the goals and results achieved so far
- Need for enabling infrastructure, supportive regulation and a deep talent pool for accelerated deployment

12:30 PM - 01:30 PM

Driving towards a Greener future: E-Mobility

The ambition to build a Zero-Emission India by 2047 will require collaborative effort by the entire auto industry and e-mobility startups to deploy and scale electric vehicle design and manufacturing, widespread charging infrastructure, battery swapping solutions, as well as ondemand e-mobility services. Ensuring convenience, reliability and affordability will be key to customer adoption. As new technologies and business models are tested, regulation will play a critical supportive role and continue to provide the much needed impetus.

Key Discussion Points:

- Design innovation for building electric vehicles for Indian roads
- On demand e-mobility services – varying business models that solve for last mile access at attractive price points
- Asset financing solutions for scale
- Key government policy initiatives so far and future expectations

Going cashless and beyond: Future of FinTech

The Indian Fintech market was valued at \$1.2 billion in 2016 and is estimated to reach \$2.4 billion by 2020. Digital financial services promise to broaden the reach of banking facilities, enhance transaction efficiencies and ensure financial data security. In the next five years, fintech can have a multiplier effect on the economy, both in job creation and GDP growth. By 2025, the economic impact of fintech is expected to give a \$700 billion fillip to the GDP.

Key Discussion Points:

- Innovations in digital finance and their ability to expand reach of core banking products and services
- Leveraging blockchain and other frontier technologies to ensure data security
- Headwinds and tailwinds influencing the future of Fintech in India
- Regulations that have helped accelerate the Fintech sector and policy expectations going forward

Healthcare for All

Ayushman Bharat Yojna providing for Universal Health Coverage, is enabling healthcare to reach every citizen of India. Indian healthtech companies are launching a wide array of solutions including e-pharmacies, online consultations, portable medtech devices, and smart patient management platforms. Built with technologies that ensure security and privacy of patient data, these solutions are increasing efficiency across the value chain, enabling wider access to healthcare services and taking forward the agenda of affordable healthcare for the masses.

Key Discussion Points:

- Examples of Healthtech platforms and their impact on enabling access and affordability
- Patient centric care services through technology led collaboration across stakeholders
- Key regulatory initiatives underway particularly those impacting online and offline healthcare providers

AGENDA



DECEMBER 7, 2019
DAY 02 | SATURDAY

01:30 PM - 02:30 PM

Networking Lunch

02:30 PM - 03:30 PM

Powering the next-gen enterprises

Enterprise technologies can enhance customer engagement and retention, supplier management, and functional automation resulting in enhanced business productivity and profitability. Software-as-a-service platforms digitize previously offline processes bringing efficiency and transparency, and capturing critical transaction information that can support informed management decision making. Also, digital enterprise solutions for India's SME sector, that employs 40% of India's workforce and contributes to 29% of India's GDP, could have a huge impact on the country's economic development.

Key Discussion Points:

- Disruption through SaaS – horizontal and vertical specific solutions
- Serving a global customer base with products built and supported in India – enablers and challenges
- Policies and initiatives to spur bolder enterprise technology adoption by government owned enterprises and SMEs

03:30 PM - 04:30 PM

Precision Medicare: Genomics & Life Sciences

Genomics is enabling personalized diagnosis and precision medicine and hence, disrupting healthcare services and drug discovery. Several countries have embarked on mapping the genetic make-up of their population to better understand disease profiles. India will launch its first human genome mapping project by October, a move that will help researchers get closer to developing effective therapies for treating diseases such as cancer. The sector has huge potential provided we can address patient concerns such as the use of genetic data for genetic engineering, predictive insurance tests and targeted marketing.

Key Discussion Points:

- Role of genomics in addressing India's need for low cost yet effective medical care
- Potential for building a robust genomics ecosystem in India
- Regulatory support and key policy initiatives to enable genomics adoption by both government owned and private healthcare providers
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Transforming Education: Shaping Lives

India has a multi-layered education system with ~260 million students enrolled in more than 1.5 million schools, and 39,000 colleges catering to 27.5 million undergraduate and four million postgraduate students. From studying under a streetlight to finding a WIFI signal to open an app, education technologies are revolutionizing the way India studies. Besides reaching a wider pool of students, EdTech platforms have the potential to offer personalized learning journeys that can enhance learning outcomes and prepare the next generation for a brighter future.

Key Discussion Points:

- Virtual schooling and innovations that are transforming learning across K-12 and higher education
- Potential for reach lower income segments with tailored education that enhances skillbased training and employability
- Headwinds and tailwinds influencing the future of Fintech in India
- Regulatory support to drive technology adoption by offline education institutions

The New Dimensions: AR/VR & Facial Recognition

AR/VR and facial recognition technologies are already seeing application in a variety of use cases accelerated by increasing digital adoption. As these technologies evolve, usage will expand to business, health, security and education. Our experts discuss the potential of these technologies and the need for patient investor support to bold disruptors.

Key Discussion Points:

- Current and future applications for AR, VR and facial recognition
- Key enablers including cost effective implementation, user adoption as well as appropriately addressing security and privacy concerns
- Potential to transform government to citizen communications and delivery of public services

AGENDA

DECEMBER 7, 2019 DAY 02 | SATURDAY

04:30 PM - 06:30 PM Coffee Break at Innovation Zone

07:30 PM Onwards Networking Dinner

DECEMBER 8, 2019 DAY 03 | SUNDAY

06:00 AM - 07:00 AM Soulful Morning

08:30 AM - 10:30 AM Breakfast

AGENDA

Why Attend?

One on one interaction with promising Indian Startup founders across various sectors and stages



One on One interaction with Domestic and Foreign Venture Capitalists



Closed-door regulatory roundtable with Regulators, Policymakers and Government Ministries



Dialogue of Unicorn and Soonicorn Founders with Global LPs and GPs



Indian Venture Capital Ecosystem Report Release



About Startup India

Startup India is the flagship initiative of the Government of India intended to build a strong ecosystem for nurturing innovation and entrepreneurship to drive sustainable economic growth and generate large scale employment opportunities. Through this initiative, the Government aims to empower startups to grow through innovation, design and entrepreneurship. It is housed under Invest India, the National Investment Promotion and Facilitation Agency of the Government of India and operates under the aegis of Ministry of Commerce and Industry. Since the launch of the initiative on 16th January 2016, Startup India has rolled out several programs with the objective of supporting entrepreneurs and transforming India into a country of job creators instead of job seekers.

Event Venue



Goa in a resort

Cidade de Goa - IHCL SeleQtions

Vainguinim Beach, Panaji, Goa, India - 403004



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